

**CONVEGNO**

logfarma.it

**L'EFFICIENZA  
DELLA GESTIONE  
DEI PROCESSI SANITARI**

Organizzazione / Management / Logistica

**KN  PP**

## **Omnicanalità e nuove soluzioni tecnologiche: Il caso LIMEDIKA**

DAVIDE FEDELI

*Head Of Operations KNAPP Italia*

[www.knapp.com](http://www.knapp.com)

7 Novembre 2024

# Pelion S.A. | diversified structure

Holding Company

Biggest healthcare Group in Poland

Branches in Poland, Lithuania & Sweden

Employees: > 10.000

Revenue: € 2,5 Billion

# Pelion

Wholesale



Retail



Hospital supplies and services for manufacturers



Support companies



Other business



Pharmauto Sp. z o.o.

# Pelion in Lithuania



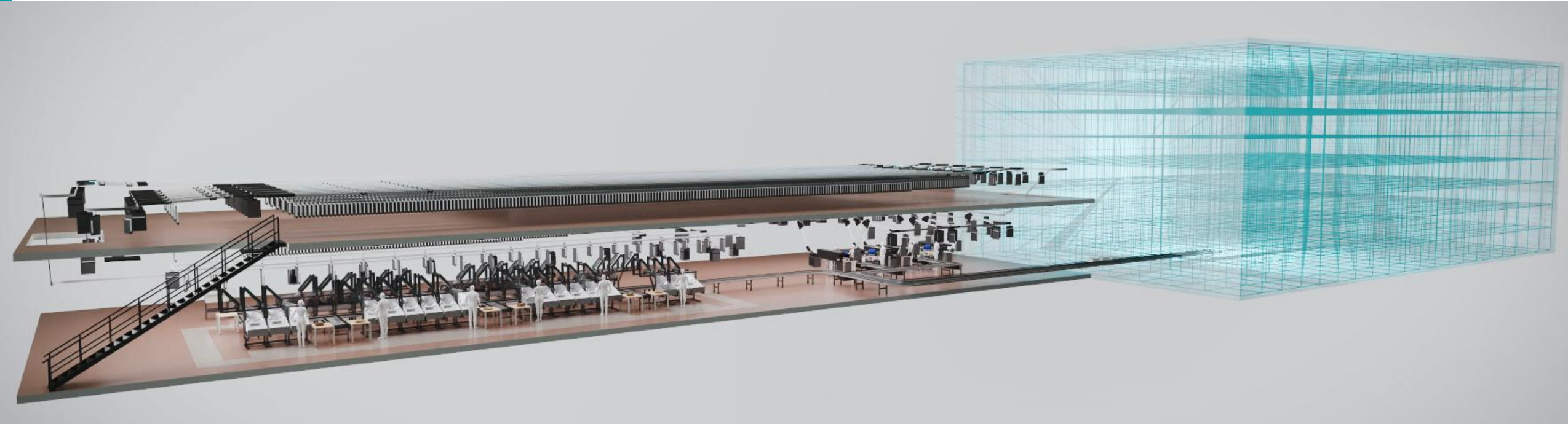
- Wholesale
- E-Com
- Click & Collect
- 330 own and franchise pharmacies
- > 13.000 SKUs



- 3<sup>rd</sup> largest pharmacy chain
- Click & Collect



- Low Budget pharmacy chain
- Cooperation with **Norfa** – Food supermarket chain



**eCommerce**

**wholesale & picking**

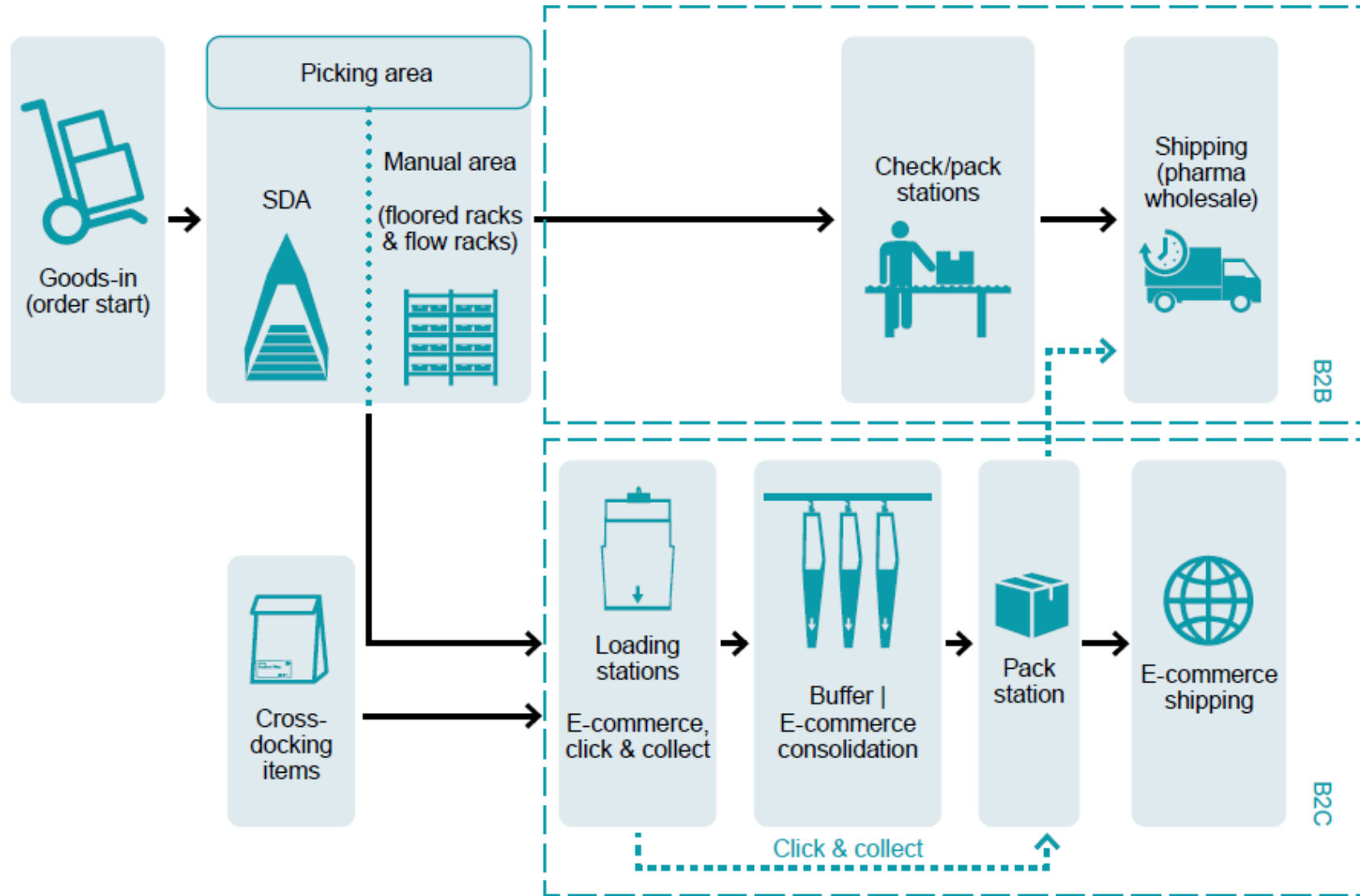
# Requirements

↑ SKUs e stock

↑ Ordini E-Com

↑ Ordini Click & Collect

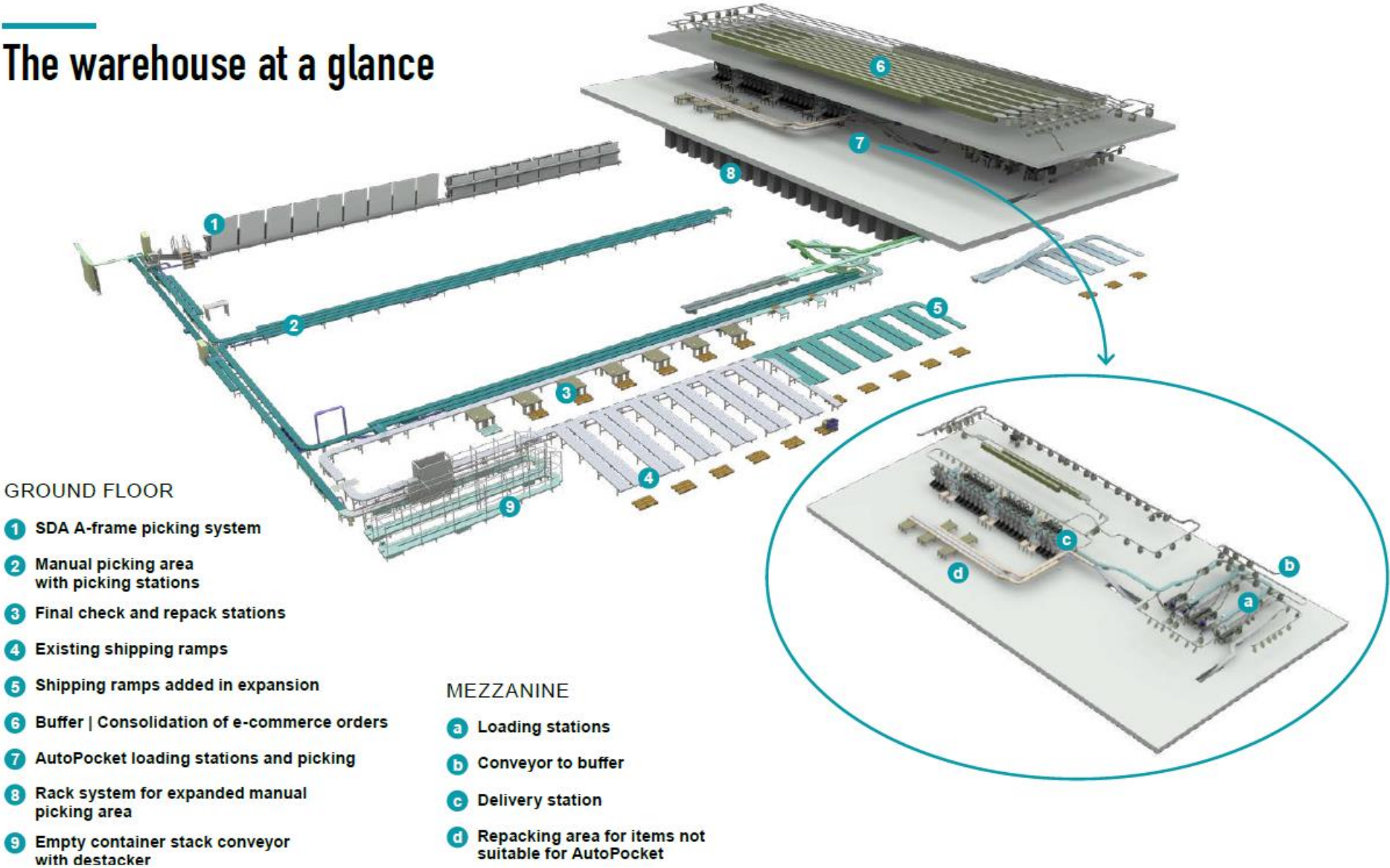
# Material Flow





# Layout

## The warehouse at a glance



# Solution

Fully automated B2C order **consolidation**.

Fully automated order **sorting**.

Packed **click&collect** orders in direct access.

**Extendable** for future growth.



# Solution

## Fully Integration with the existing Warehouse

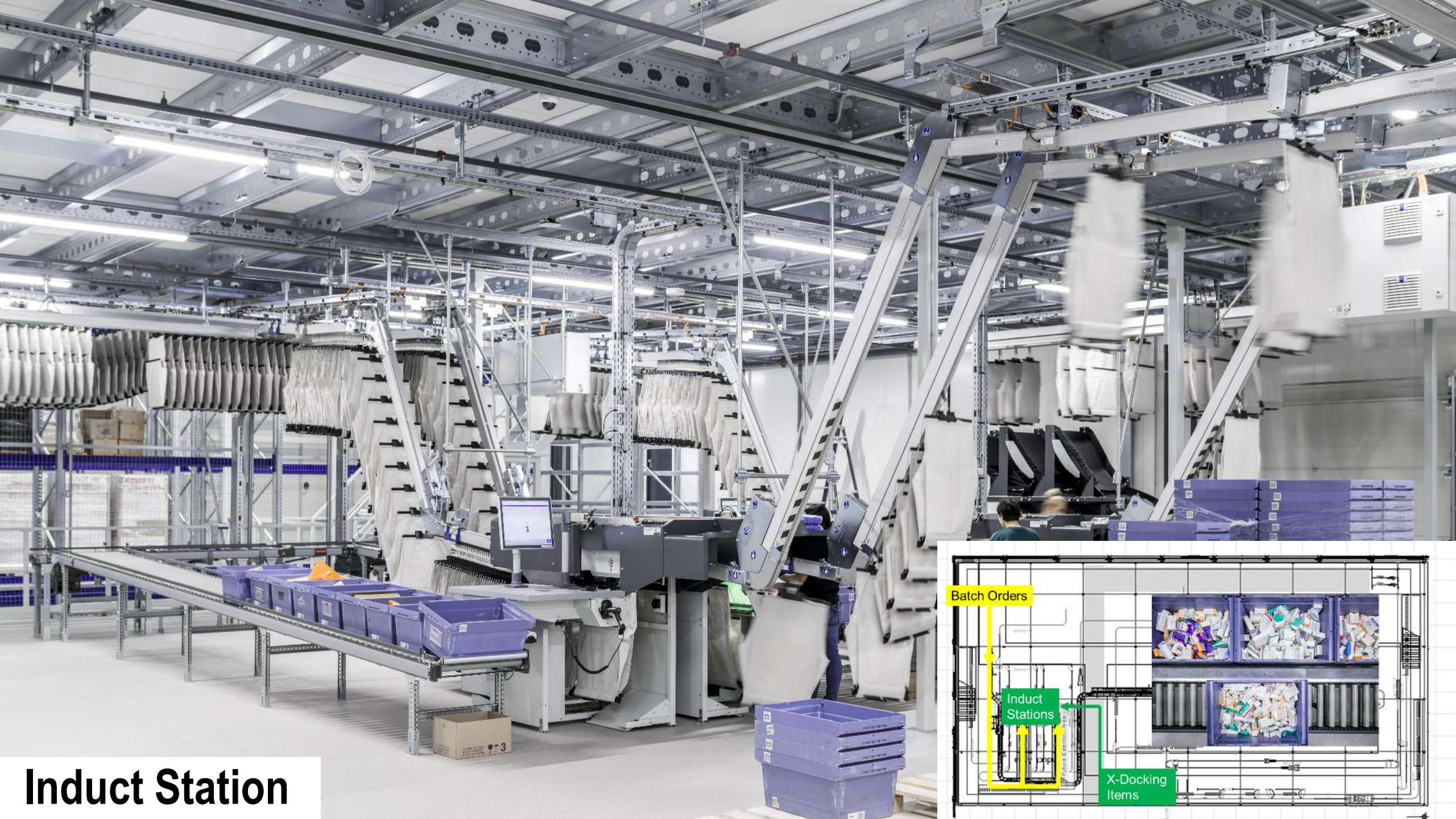
**2.500** items/h sorting capacity

**3.300** items buffer capacity

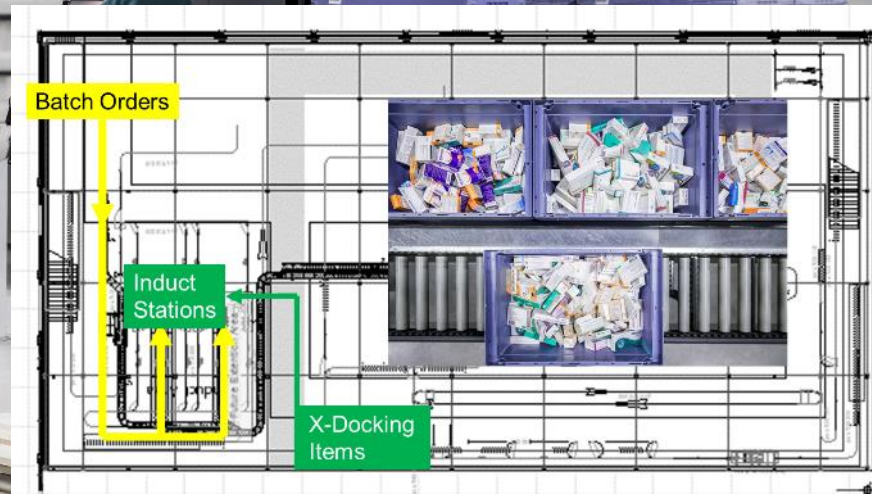
**3** Pocket Induct Stations

**6** Pack Stations





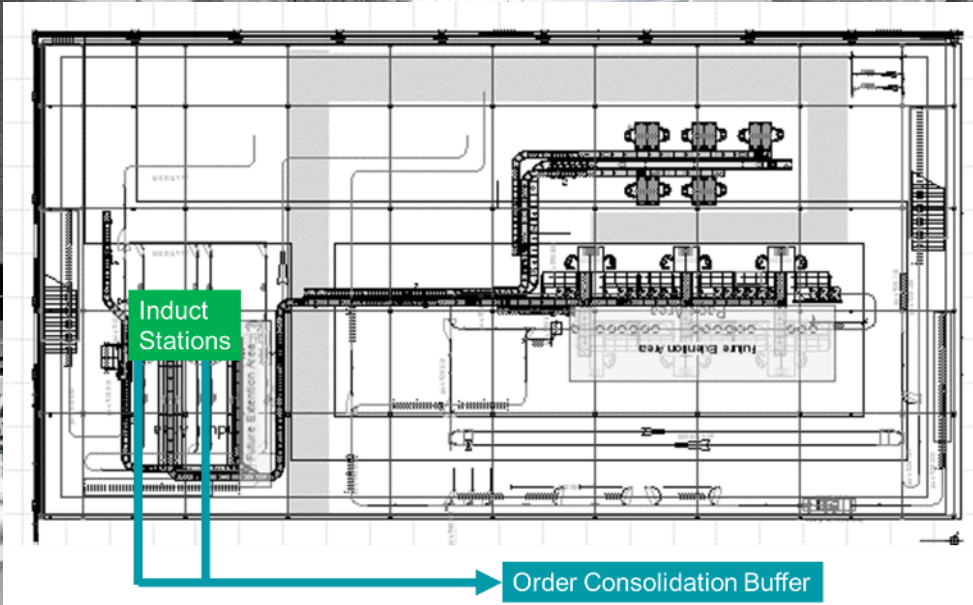
# Induct Station







**Order Consolidation Buffer**

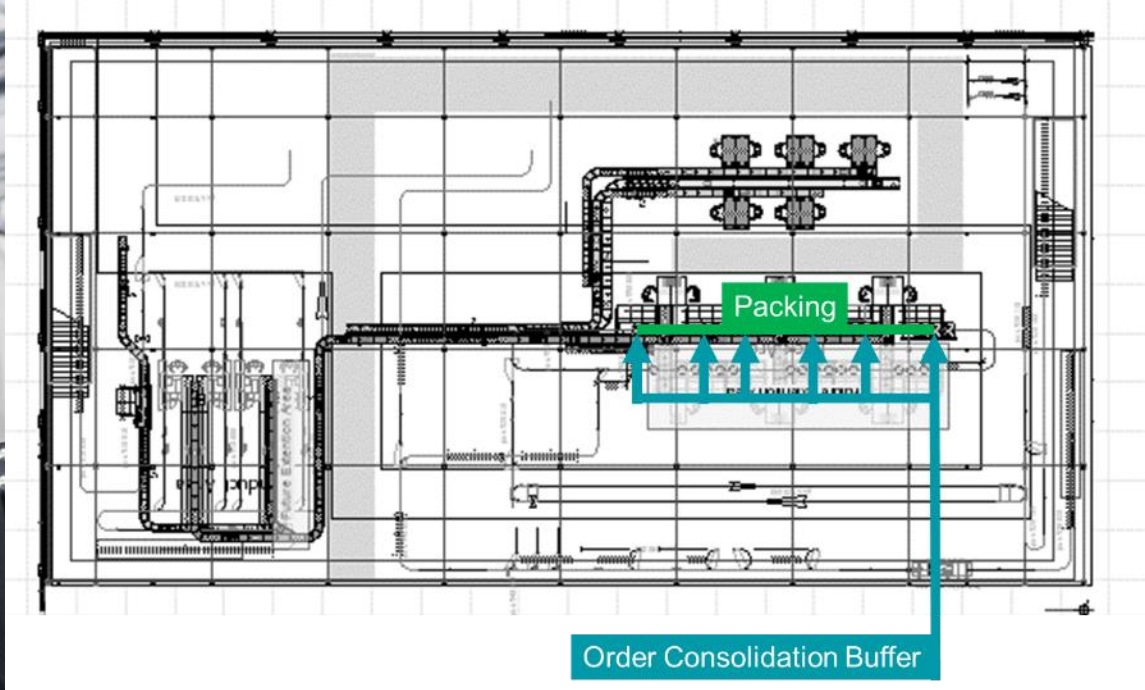






**Order Consolidation Buffer**





**Packing**





**Packing**

**MACNEX**  
375mg

**MACNEX**  
375mg

**INFORMAS**

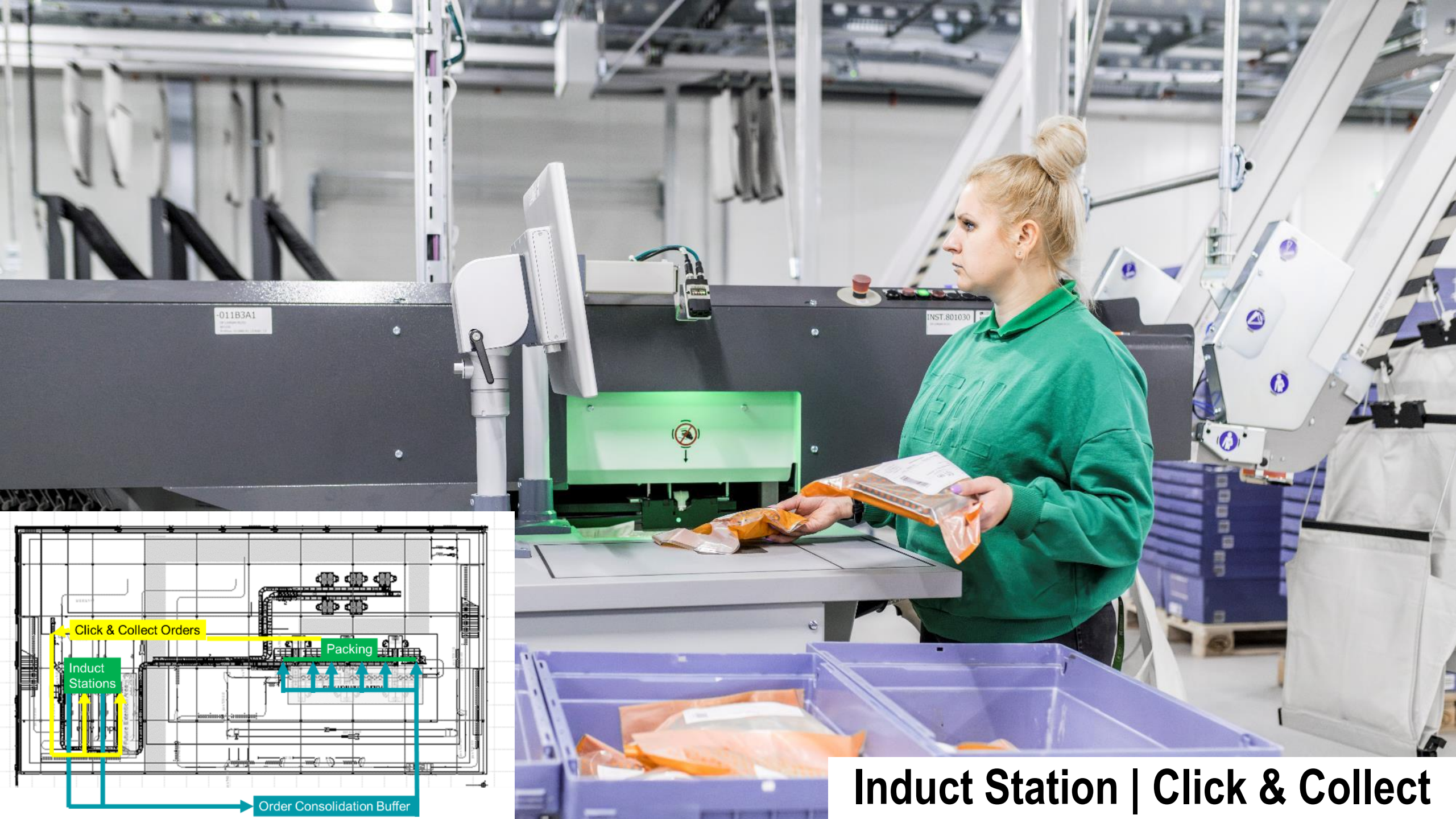
1. **Indikasi**  
2. **Kontraindikasi**  
3. **Peringatan**

**Wajib dibaca**  
1. **Indikasi**  
2. **Kontraindikasi**  
3. **Peringatan**

**Clinic**  
Hand sanitizer  
70% alcohol  
betasis

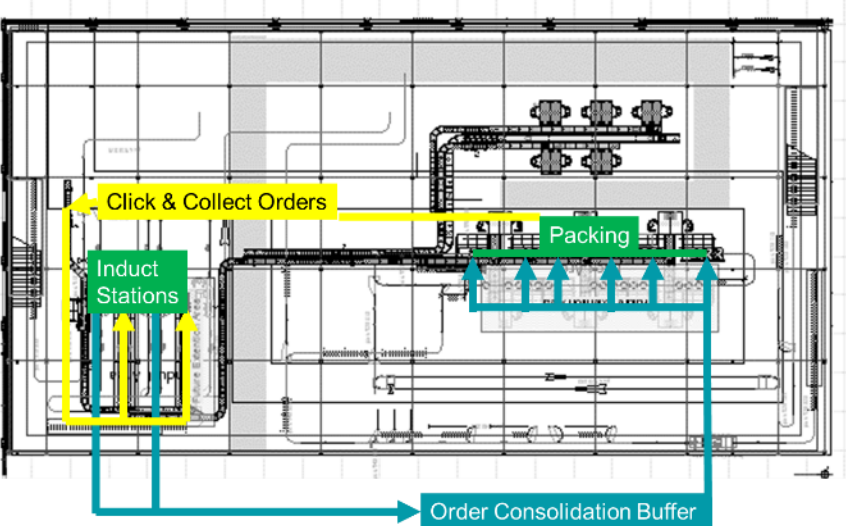
**Clinic**  
Hand sanitizer  
70% alcohol  
betasis





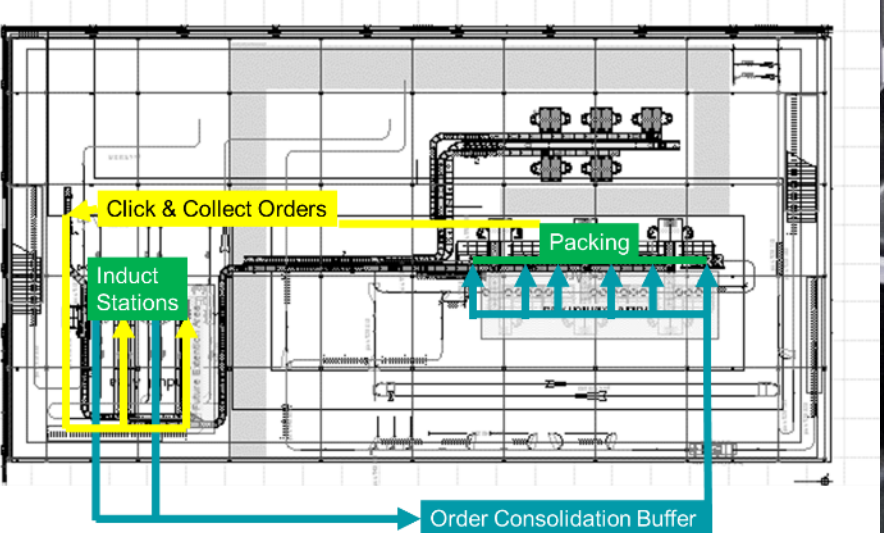
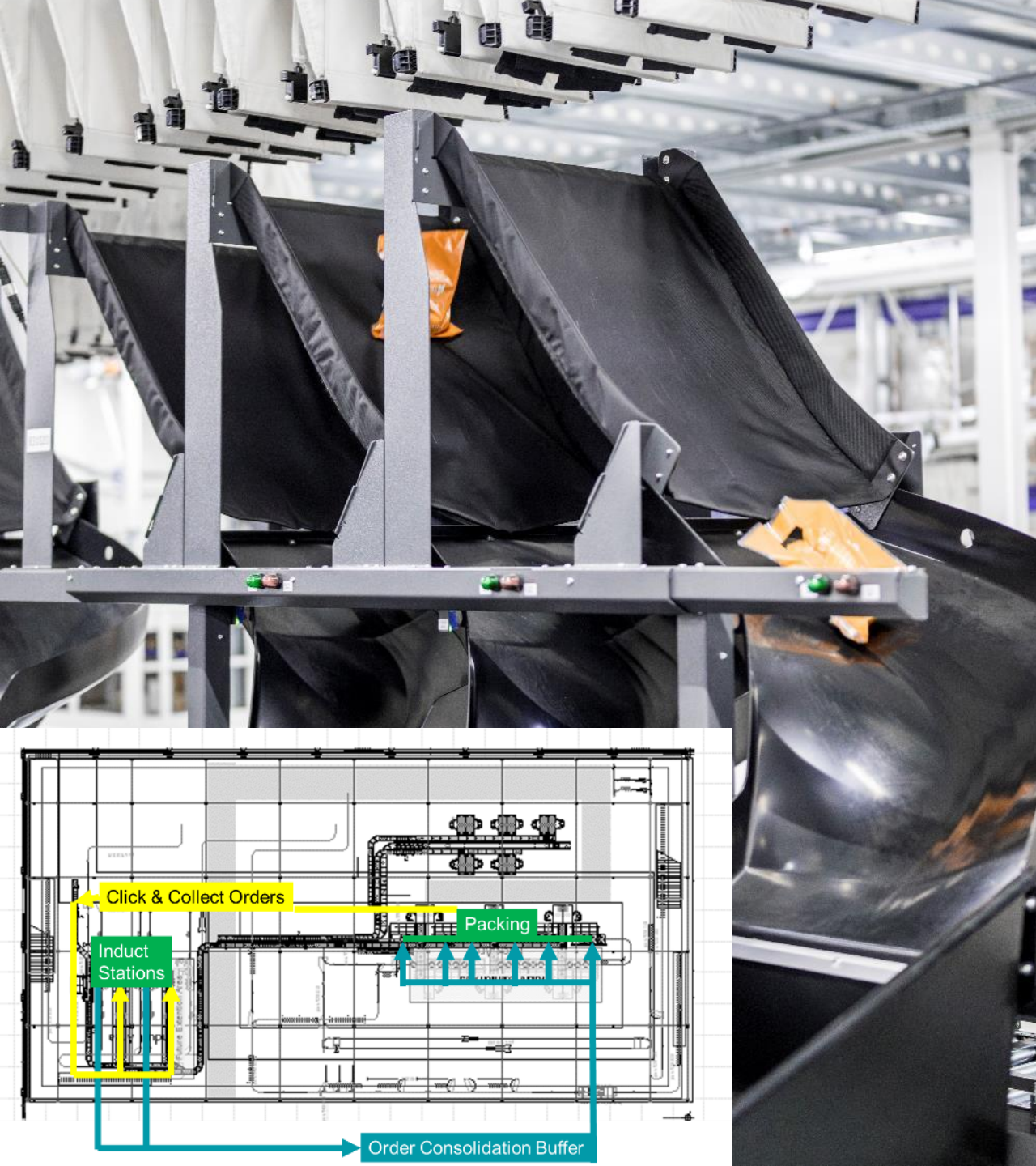
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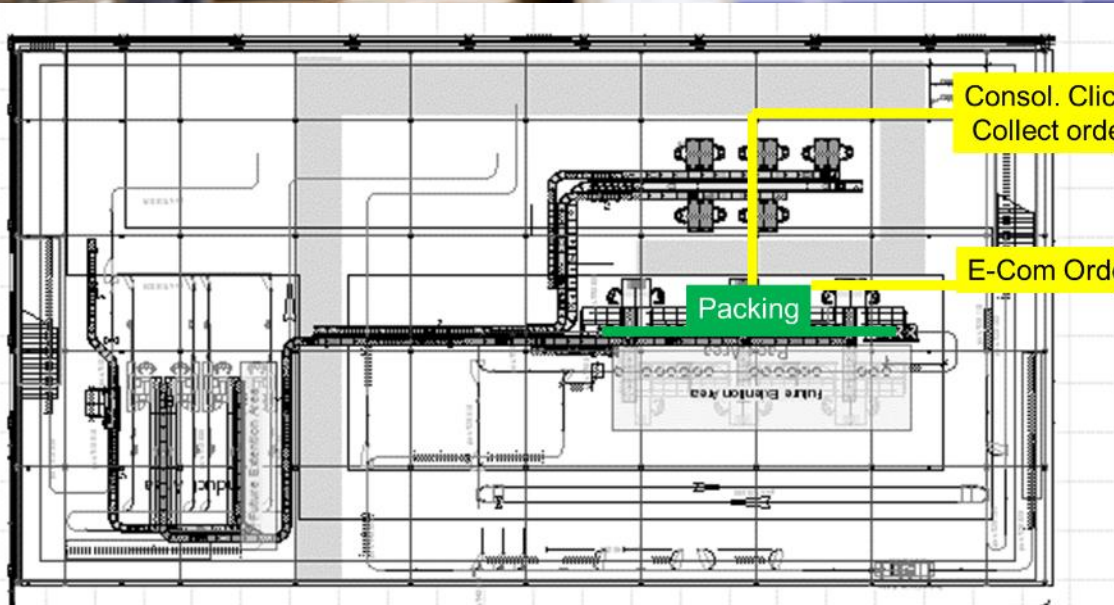
**Induct Station | Click & Collect**





**Packing | Click & Collect**





Consol. Click & Collect orders

E-Com Orders

Packing

**Dispatch**









In a world where everything  
is constantly changing,  
strong values  
and trust matter.  
**Partnership matters.**

**KNAPP**

KNAPP Italia  
Centro Direzionale Colleoni  
Palazzo Taurus 1  
20864 Agrate Brianza (MB)

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**making complexity simple**