



Knapp Italia
2024

AI, reti neurali e robotica integrata per
il magazzino del futuro

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Sales Manager

KNAPP AT A GLANCE

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Headquarters

Austria
Hart bei Graz

1952
founded

~3,600
installations of
KNAPP group worldwide

57
subsidiaries*
and sales partners

11
production locations

80 million EUR
investment in
research and
development
4.5 % of turnover

Approx. **2.0 billion** EUR
turnover
in fiscal year
2023/24

Core industries



Fashion



Food Retail



Healthcare



Industry



Retail



Wholesale

Employees

~7,700
worldwide

~1,700
in Software

~4,100
in Austria

2,200
in Customer Service

of which
1,150
Resident Engineers

Responsibility

90
children
in the KNAPP-Kinderwelt
day care center

140
apprentices
in training
KNAPP group

727,984 kWh
electricity generated in house
Hart bei Graz location

Certifications

ISO 9001
Quality
management

ISO 14001
Occupational
health and safety

ISO 45001
Environmental
management

ISO 27001
Information
security

KNAPP

2021 Rank	Company	Headquarters
Top 5 (Warehouse Automation Revenues over \$1,350 million)		
1.	Dematic (KION SCS)	Atlanta, GA (USA)
2.	Vanderlande	Veghel, Netherlands
3.	KNAPP	Graz, Austria
4.	SSI Schaefer	Neunkirchen, Germany
5.	Intelligrated	Mason, Ohio (USA)
Rank 6 – 10 (Warehouse Automation Revenues \$1,350 million - \$500 million)		
6.	Daifuku	Osaka, Japan
7.	Witron	Parkstein, Germany
8.	MHS Global	Louisville, Kentucky
9.	TGW Logistics	Marchtrenk, Austria
10.	Swisslog	Buchs, Switzerland
Rank 11-20 (Warehouse Automation Revenues \$500 million - \$91 million)		
11.	Bastian Solutions	Carmel, IN (USA)
12.	Symbotic	Wilmington, MA (USA)
13.	Körber	Hamburg, Germany
14.	Murata Machinery	Kyoto, Japan
15.	Fortna	Atlanta, GA (USA)
16.	Fives Group	Paris, France
17.	System Logistics	Fiorano Modenese, Italy
18.	Savoye	Dijon, France
19.	Gebhardt	Sinsheim, Germany
20.	Kardex Mlog	Neuenstadt am Kocher, Germany

Forbes

Top 20 Warehouse Automation Suppliers

“KNAPP was the world’s third largest warehouse automation provider. KNAPP AG is a privately-held company with more than 6,000 employees. KNAPP offers integrated warehouse systems and logistics software solutions.”

KNAPP ranked nr. 3 of the Forbes 2022

TOP 20 Warehouse Automation Suppliers

KNAPP

Solutions



Zero-defect solutions (ivii)
assembly without errors, quality assurance



Open Shuttle
flexible, autonomous transport

Tugger train loading
automatic, manual



OSR Shuttle™ Evo, Miniload, Pallet High Bay
store, sequence, transport



INDU-Store
small parts warehouse



Pick-it-Easy
picking work stations, robot

2020-2024

The world we used to know, doesn't exist anymore



Consumer's habits have changed



Challenges



**Labor
shortage**



**Repetitive &
monotonous tasks**



**Night shifts &
overtime**



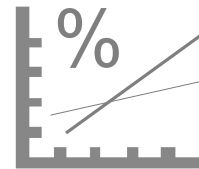
**Error
rates**



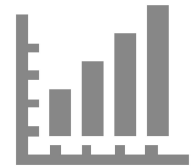
**Changing products &
increasing order volume**



**Availability &
business continuity**

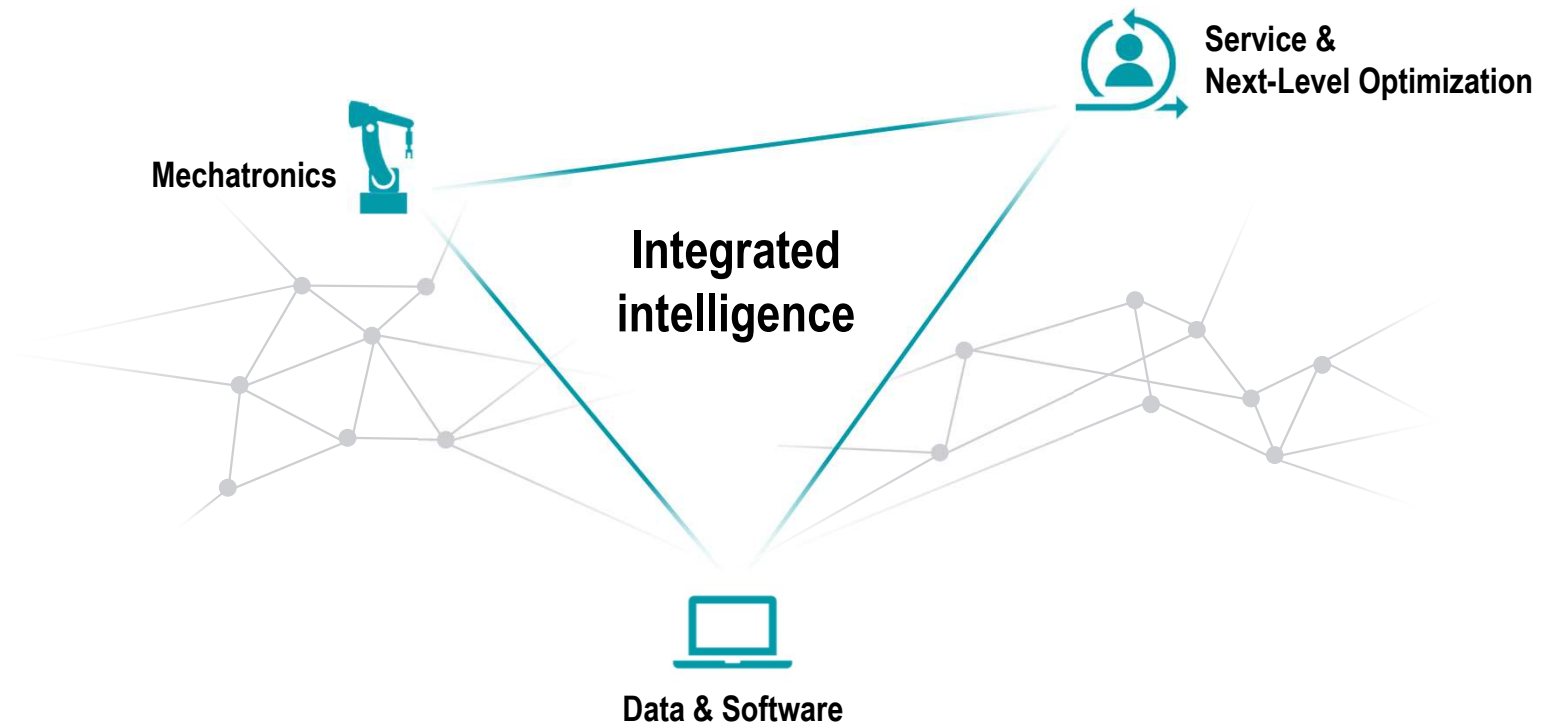


**Growth
strategy**



**Return on
investment**

This is our DNA



Which role can AI & robotics play in these challenges?



KNΔPP

Pick-it-Easy Robot

Pick it Easy Robot: where and what



Pick-it-Easy Robot for Order Picking



Process

see

intelligent object recognition and grasping point calculation

pick

performant handling of wide range of articles

scan

optional scanning of article codes

place

article dropping or systematic and gentle placing of articles

learn

continuous learning and improvement

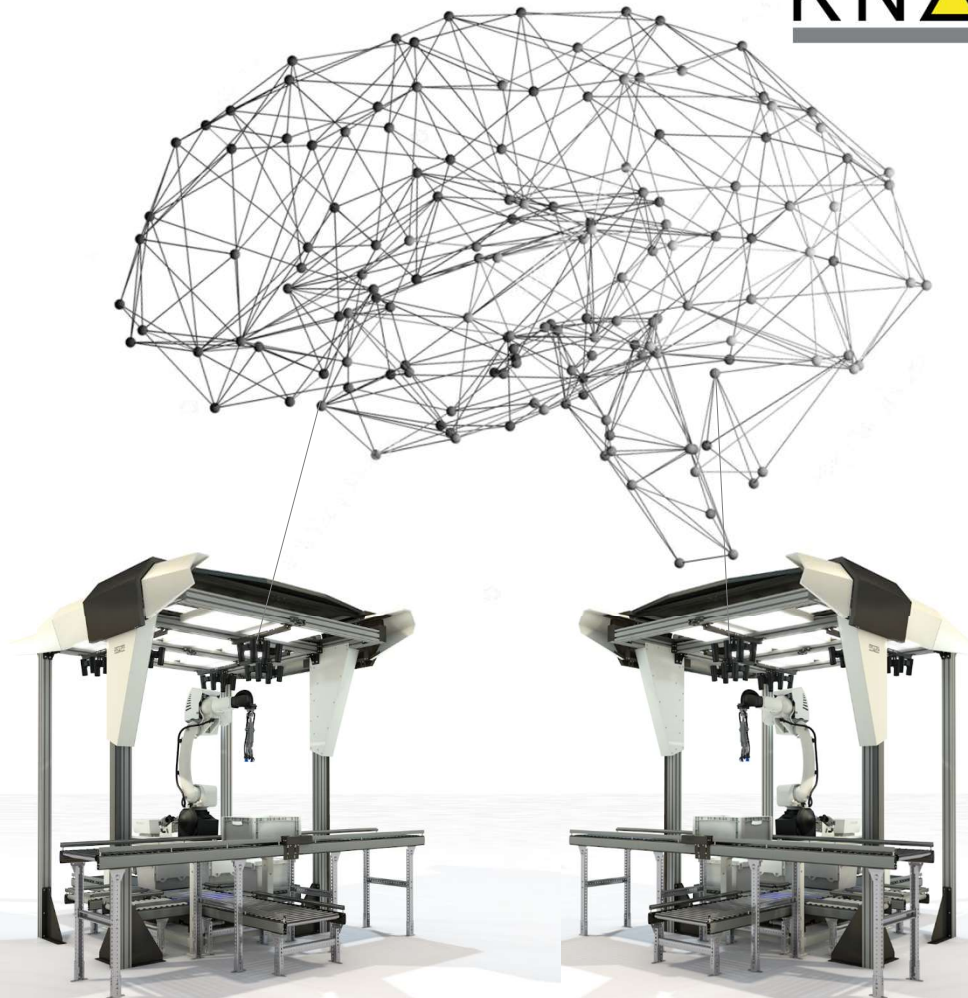


Pick-it-Easy Robot



AI & cloud robotics

- **Easy transfer of robot intelligence (Covariant Brain)** to other robot stations and sites in a roll-out scenario thanks to **cloud robotics**
- **Secure** and **anonymous** data collection and storage in the **KNAPP Data Hub**
- **AI-model training** to improve object recognition and grip point calculation
- **AI-model testing & implementation** on demand (included in software license)



Long-standing customers around the world



#successfulcustomers



McKESSON

 WURTH

EMAG

 Sigma
Healthcare


DKI Logistics Group


Logistics at full potential

 GEODIS

 WÜRTH

Woolworths 


SHUFERSAL


SAINT-GOBAIN

KUEHNE+NAGEL 

 APOTEK 1
Vår kunnskap - din trygghet

BESTSELLER



 BRØDRENE DAHL

ESTÉE
LAUDER

knapp.com | confidential

Pick-it-Easy Robot





In a world where everything
is constantly changing,
strong values
and trust matter.
Partnership matters.

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